

SYLLABUS

DIVISION: Business and Engineering Technology

REVISED: Spring 2014

CURRICULAR IN WHICH COURSE IS TAUGHT: Business Management and Accounting

COURSE NUMBER AND TITLE: Bus 240 Introduction to Business Law

CREDIT HOURS: 3 HOURS/WK **LEC:** 3 hours per week **LAB:** 0 **LEC/LAB COMB:** 3

- I. CATALOG DESCRIPTION:** Presents an introduction to the American legal system, including an overview of the courts, civil and criminal law. Develops an in-depth understanding of contracts, agency law, and business organizations. Also includes an overview of property, UCC Sales, and Commercial Paper.
- II. RELATIONSHIP OF THE COURSE TO CURRICULAR OBJECTIVES:**
BUS 240 will address the following DCC Business Management outcomes.
Graduates will demonstrate the ability to:
- understand the basic concepts associated with business ethics and the importance of developing and adhering to a strong set of generally-accepted ethical principles;
 - understand basic legal and regulatory requirements for business and industry;
 - recognize the features, advantages, and disadvantages of business ownership categories (e.g., proprietorship, partnership, corporation, etc.)
- III. REQUIRED BACKGROUND/PREREQUISITES:** None
- IV. COURSE CONTENT:**
- The Historical and Constitutional Foundations
 - Ethics and Business Decision Making
 - Courts and Alternative Dispute Resolution
 - Torts and Cyber Torts
 - Intellectual Property and Internet Law
 - Criminal Law
 - Cyber Crime
 - Contracts: Nature, Classification, Agreement, and Consideration
 - Contracts: Capacity, Legality, Assent, and Form
 - Contracts: Third Party Rights, Discharge, Breach, and Remedies
 - Sales and Leases: Formation, Title, and Risk
 - Sales and Leases: Performance and Breach
 - Warranties, Product Liability, and Consumer Law
 - Negotiable Instruments
 - Checks and Banking in the Digital Age
 - Security Interests, Creditors' Rights, and Bankruptcy
 - Agency
 - Employment Law
 - The Entrepreneur's Options
 - Corporations
 - Investor Protection, Insider Trading, and Corporate Governance
 - Promoting Competition
 - Personal Property, Bailments, and Insurance
 - Real Property and Environmental Law
 - International Law in a Global Economy

V. THE FOLLOWING GENERAL EDUCATION OBJECTIVES WILL BE ADDRESSED IN THIS COURSE

(Place X by all that apply)

- ☒ Communication
- ☒ Critical Thinking
- ☒ Cultural and Social Understanding
- ☐ Information Literacy
- ☒ Personal Development
- ☒ Quantitative Reasoning
- ☐ Scientific Reasoning

VI. LEARNER OUTCOMES

VII. EVALUATION

Learner outcome <ul style="list-style-type: none"> Understand the jurisdiction and type of cases decided in the Federal and State court systems Illustrate the difference between a crime and tort Understand laws covering intellectual property rights and cyberlaw Understand the basic functions of law as it applies to the individual and the society as a whole 	Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> Know the sources and classification of American law Develop and use with understanding a basic vocabulary of legal terminology relative to civil and criminal judicial proceedings and to the creation and performance of contracts Understand the structure and functions of the various levels of state and federal courts 	Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> Understand the nature of a tort and classify the types of tort action List examples of different types of torts Understand the nature of a crime and classify the basic types of crimes 	Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> Discuss the distinction between ethics and the law Discuss the issues of social responsibility and private 	Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> Define a contract, listing the required elements for the creation of a contract Classify the types of contracts as to formation, enforceability, and performance Describe the requirements for a valid contract offer and Acceptance 	Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> List the way a contract offer can be terminated Discuss the meaning of Statutes of Frauds and identify the types of contracts required to have written evidence to be enforced List ways in which a contract can be discharged 	Evaluation method Individual and Team Case Evaluations Written tests

Learner outcome <ul style="list-style-type: none"> Identify the basic types of damages awarded resulting from breach of contract lawsuits Understand the ways that risk of loss to goods passes from seller to buyer Describe the rights and responsibilities of both seller and buyer applicable to the performance and/or breach of a sales contract 	Evaluation method Individual and Team Case Evaluations Written tests Evaluation method Individual and Team Case Evaluations Written tests
Learner outcome <ul style="list-style-type: none"> List the functions of negotiable instruments and identify the types of commercial negotiable papers List the requirements for negotiability and distinguish a negotiable paper from a non-negotiable paper Understand the types and value of warranties 	Evaluation method Individual and Team Case Evaluations Written tests
Learner Outcome <ul style="list-style-type: none"> Summarize the procedures to be followed and the legal requirements for forming, operating, and terminating the basic forms of business operation Describe the agency relationships Describe the process of dissolution and liquidation as related to the termination of corporate existence 	Evaluation method Individual and Team Case Evaluations Written tests
Learner Outcome <ul style="list-style-type: none"> List the major federal and state laws provided for corporate investor protection Identify the federal antitrust laws and their major provisions 	Evaluation method Individual and Team Case Evaluations Written tests
Learner Outcome <ul style="list-style-type: none"> Understand the role of unions in negotiating labor contracts Summarize the history of the labor union movement, listing the major federal acts and their essential provisions Understand the major provisions of the Fair Labor Standards Act 	Evaluation method Individual and Team Case Evaluations Written tests
Learner Outcome <ul style="list-style-type: none"> Understand the definition of personal property and ways in which personal property is acquired Understand the elements of a bailment and describe the types of bailments Understand the nature of real property 	Evaluation method Individual and Team Case Evaluations Written tests